



VIZADA BOOSTS SATELLITE SERVICES WITH EXPAND NETWORKS' WAN OPTIMIZATION

Communications provider responds to growing bandwidth demands with value-add optimization capabilities

Roseland, NJ - 7th July 2011: Expand Networks, a global leader in optimizing satellite networks, today announced **Vizada**, the world's largest independent satellite communications provider, is integrating its WAN Acceleration technology to extend commercial services within its current Inmarsat BGAN, Swift Broadband and Fleet Broadband services.

Providing network and protocol optimization along with TCP and application acceleration for IP services through the Vizada satellite and terrestrial networks, the new WAN Optimization capabilities are set to enhance services for land, maritime and aeronautical customers.

"This enhancement offers our customers requiring high data throughput, a powerful, trustworthy new option," said Michelle Wagner-Suziedelis, Senior Director, Solutions Engineering & Commercial Strategy & Product Management – Aero for Vizada. "Expand enables data intense applications to work seamlessly and efficiently over satellite."

Combining Space Communications Protocol Standard technology (SCPS) with compression, byte-level caching and layer 7 QoS, Expand mitigates the bandwidth and latency limitations that can traditionally affect the speed and performance of applications over satellite links.

Vizada plans to provide the Expand WAN Optimization and Acceleration technology as a value added service. Customers will be able to easily integrate it with products from key Inmarsat terminal manufacturers, such as Thrane & Thrane and EMS.

Howard Teicher, Vice President for Public Sector & Satellite Markets explains "Integrating Expand's technology is enabling Vizada to optimize its offerings to add value and competitive differentiation to its services. Critically, this sees them really maximize the communications environments of customers; passing on increased levels of quality of service and control, higher bandwidth throughput, reduced latency, and seamless delivery of business critical applications to customers via WAN Optimization-as-a-Service."

The new Expand capabilities will be available to customers in Q3 of 2011.

About Expand Networks

Expand Networks is the pioneer and leader in the WAN Optimization market and is positioned by Gartner Inc. in the 'Leaders' quadrant in its Magic Quadrant for WAN Optimization Controllers, 2009[i]. Expand helps organizations simplify their IT infrastructure while delivering remote offices fast, reliable and secure access to networked applications. This results in improved user productivity and cost-effective IT management. Expand offers a multi-service integrated platform that ensures superior performance for any application over any network. From its headquarters in Roseland, NJ and its global locations, Expand Networks serves more than 3,500 enterprise and public sector customers in over 100 countries including: American Express, Bacardi USA, BMW, Continental Airlines, Carr America, Colgate, Elizabeth Arden, Reed Exhibitions, Target and United States Department of Defense with over 40,000 units deployed and over 2,000 MS Terminal Services and Citrix customers. Expand is the largest supplier of WAN Optimization products to US Government and Military agencies (greater than 10,000 units) and also has the most units deployed at a single corporate location, (4,500).

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